

Kieselstein names agent for Poland

Germany's Kieselstein International GmbH has entered into an agreement with Wilhelm Tatje KG, which will see it serve as the company's sales agent in Poland.

A press release said that Kieselstein has previously worked in a limited way with different sales agents in Poland, and was able to realize several projects for Polish customers. To further its potential in Poland, it sought a permanent contact for the local customers that led to Wilhelm Tatje KG, which is based in Großbeeren, 7 km south of Berlin, from where it provides technical advice and distribution of machine tools and industrial equipment in East Germany and Poland.

The release said that Wilhelm Tatje KG has long-term experience in wire production and processing machines, which makes it an ideal partner for Kieselstein, which supplies wire drawing and wire shaving technology. The company has 20 agents outside Germany.